

Upstate Area Resources & Alternate Sources of Capital

	PROGRAM	PRODUCT DETAILS	USES	SERVICE AREA	TERMS & CONDITIONS	CONTACT INFORMATION
NON BANK FINANCING	Anderson County Loan & Incentive Programs	(1) Business Assistance Programs: (i) Façade Grant, (ii) Sign Grant, (iii) Design Assistance Grant, (iv) Infrastructure Reimbursement, (v) Historic Building Preservation, (vi) Interior Up Fit. (2) Loan Programs: (i) Business Development Loan, (ii) Advantage Loan Program. (3) Economic Development Grant Incentive Program (Downtown only). (4) Small Business Support Programs through SC SBDC and e-Merge @ the Garage	Tourism related business or activity; cultural arts activities or business; corporate headquarters; research and development; high technology growth business; startup capital; purchase of equipment; capital for expansion of existing business; acquisition; small short term loans for startup costs associated with opening a new business.	Programs are offered to properties zoned for commercial or industrial use located within the City limits with the exception of the Historic Building Maintenance Program and the Economic Development Grant Incentive Program (Downtown/TIF District only). "Loan Programs" are for Commercial Business District or designated redevelopment areas.	Terms and Conditions vary based on program. All "Business Assistance Programs" are offered to selected projects for start-up or existing businesses which are creating new jobs.	102 North Murray Avenue Anderson, SC 29625 (864) 231-2601 www.downtownandersonsc.com
	Appalachian Development Corporation	Appalachian Loan Fund (ALF) – (revolving loan fund), SBA 504 Loan Program	Fixed asset, equipment financing (Land, building, machinery, equipment, real property improvements, etc.) and working capital financing.	Businesses within the counties of Anderson, Cherokee, Greenville, Oconee, Pickens, and Spartanburg as well as a secondary area of anywhere in the state of South Carolina	ALF Loans > \$20,000 but < \$200,000 SBA Loan maximum < \$5.5 million	880 S. Pleasantburg Dr., Suite 3-E Greenville, SC 29607 (864) 382-2350 adcloans.com
	Catawba Regional Development Corporation (CRDC)	SBA 504 Loans, EDA Revolving, Loan Fund, USDA Intermediary Relending Program, Community Lending Program, SC DHEC Brownfields Cleanup Revolving Loan Program	Variety of general business purposes, primarily for fixed asset acquisition, with an emphasis on job creation in the region. Brownfields Cleanup RLF is used exclusively for environmental remediation of former industrial or brownfield sites	Aiken, Allendale, Bamberg, Calhoun, Chester, Clarendon, Colleton, Hampton, Jasper, Kershaw, Lancaster, Lee, Orangeburg, Sumter, Union, and York Counties	SBA 504 - \$5- \$5.5 million max; up to 40% of project as 2nd mortgage financing EDA RLF, USDA IRP: Funds from \$50K to \$250K– gap financing for fixed assets and working capital needs. Brownfield Cleanup RLF: Generally \$1 million maximum per project. Exceptions approved per project. Interest rate is fixed and the term is negotiable. Legal fees may vary.	PO Box 450 Rock Hill, SC 29731 (803) 327-9041 www.catawbacog.org
	CommunityWorks, Inc.	A U.S. Treasury certified Community Development Finance Institution specializing in small business Express Loans (up to \$5,000), Micro Business Loans (up to \$50,000), and Community Loans (affordable housing, nonprofit facilities, etc. - up to \$500,000).	Small Business: Equipment, Machinery, Inventory, Leasehold Improvements, and/or Working Capital. Community Loans: Affordable housing, acquisition or construction of community and non-profit facilities	CommunityWorks helps build brighter futures for underserved families and communities all across South Carolina.	Terms and Conditions vary based on loan type	107 W. Antrim Drive Greenville, SC 29607 (864) 235-6331 www.communityworkscarolina.org
	Greenville County Redevelopment Authority	Small loans up to \$25,000 to encourage economic development activities and promote opportunities for employment; grant funds for exterior improvements to commercial buildings in the municipalities of Greenville County	Façade grants can be used for exterior improvements to a commercial building. Economic Development loan funds may be utilized for working capital, start-up operating costs, to modernize buildings, purchase equipment, acquire and develop land, and/or technical assistance.	Small existing and emerging business located in the central business district of Fountain Inn, Greer, Mauldin, Simpsonville, and Travelers Rest	Loans are between \$5,000 and \$25,000; loan terms are 5 years; interest rates between 3% and 5%; two year loan deferment option; loans require collateral and personal guarantors. Façade grant program provides up to \$5,000.	301 University Ridge, Suite 2500 Greenville, SC 29601 (864) 242-9801 www.gcra-sc.org
	Michelin Development Upstate	At this time, Michelin Development's focus is to ensure that current clients and their businesses are as successful as possible. Therefore, <u>Michelin Development Upstate is not accepting new loan applications at this time.</u> (Updated 7/6/17). Program continues to offer project, problem and issue specific consultation.	Social and/or economically disadvantaged businesses in all business sectors, new, start-up, or existing w/ 100 employees or less.	Abbeville, Anderson, Cherokee, Greenville, Greenwood, Laurens, Oconee, Pickens, Spartanburg, and Union	Financial Literacy Classes req'd, SCORE class attendance req'd, Hard equity of 35% of total project cost, Business plan req'd	NEXT Innovation Center 411 University Ridge, Suite B7 Greenville, SC 29601 (864)751-4808 www.michelindevelopment.com
	Upper Savannah Council of Governments - Economic Development Revolving Loan Fund	Gap finance program for acquisition and/or renovation of capital assets including land, buildings and equipment, with the economic development purpose of creating and retaining local jobs.	Acquisition and/or renovation of capital assets including land, buildings and equipment.	Job creating/retaining businesses in the SC counties of Abbeville, Edgefield, Greenwood, Laurens, McCormick and Saluda	Terms and conditions vary based on credit worthiness of borrower and the proposed economic development impact of the project. The RLF lends in a secondary position behind a primary bank lender, typically at up to 40% of the total project cost.	PO Box 1366 Greenwood, SC 29648 (864) 941-8056 www.uppersavannah.com

NON BANK FINANCING

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Appalachian Development Corporation (ADC)	Appalachian Loan Fund (ALF) – (a regional revolving loan fund), and the SBA 504 Loan Program (statewide)	Long-term, fixed rate, subordinate financing for acquisition and/or renovation of capital assets including land, buildings and equipment. Funds are loaned in a subordinate collateral position to a senior private lender.	SBA 504 program administered statewide. ALF is for companies in SC counties of Abbeville, Anderson, Cherokee, Fairfield, Greenville, Greenwood, Laurens, McCormick, Newberry, Oconee, Pickens, Spartanburg & Union. ARC & IRP Revolving Loans, primarily for Upstate counties.	Specific eligibility requirements and terms based on loan type. Loan funds are for small to mid-size businesses willing to create or retain local jobs in order to make a positive economic development impact.	880 S Pleasantburg Drive, Suite 3-E Greenville, SC 29607 (864)382-2350 www.adcloans.com
Business Development Corporation (BDC) of South Carolina/Certified Development Corporation of South Carolina (CDC)	SBA 7(a) Loan Program, 504 Loan Program, Loan Loss Reserve for the SC Capital Access Program (CAP) and the SC State Small Business Credit Initiative Capital Access Program (SC SSBCI CAP)	Fixed asset, equipment financing (Land, building, machinery, equipment, real property improvements, etc.) debt financing and working capital financing.	South Carolina	7(a) Loans up to \$5M with terms from 5 to 20 years, depending on loan purpose. 504 Loans up to \$5M (\$5.5M for manufacturing firms) with terms up to 10 years for machinery and equipment and 20 years for real estate	P.O. Box 21823 Columbia, SC 29221 (803) 798-4064 www.businessdevelopment.org
Jobs-Economic Development Authority (JEDA)	Bond issuance. South Carolina conduit issuer of special obligation revenue bonds		JEDA determined tax-exempt eligible businesses, South Carolina	Does not underwrite the credit, simply provides tax exempt status. Terms and conditions vary by lender.	1201 Main Street, Suite1600 Columbia, SC 29201 (803) 737-0627 www.scjeda.com
The Innovate Fund, LLC	New Markets Tax Credit Loans	Business (primarily M&E) and real estate loans	South Carolina	million and \$15 million; Longer than standard interest-only periods; 30 year AMs; DSC as low as 1.05x; LTVs up to 100%; Interest rates 50% below market;	400 Augusta Street, Suite 110 Greenville, SC 29601 (864) 271-2737 www.theinnovatefund.com
Provident Business Financial Services	SBA 504 Loan Program		For-profit small businesses, as defined by the SBA In South Carolina	Net worth less than \$7 million and net profit less than \$2.5 million. Long-term financing ranges from 10 to 20 years with fixed note financing and low down payment	3937 Sunset Blvd., Suite D West Columbia, SC 29169 (803) 791-0071 www.providentbfs.com
USDA Farm Service Agency	Several farm loan programs	Loans are available for individuals and corporate farmers	South Carolina	Terms and conditions vary	105 Corporate Drive, Suite G Spartanburg, SC 29303 578-1410 (864)
SC Capital Access Program (SC CAP) South Carolina State Small Business Credit Initiative Capital Access Program (SC SSBCI CAP)	These are Bank Lending Programs, with a Loan Loss Reserve managed by BDC	For either program, any business loan (short or long-term) to a corporation, partnership, joint venture, sole proprietorship, cooperative or other entity that carries on a business activity for- profit in the state of South Carolina	South Carolina	Terms and Conditions Vary	111 Executive Center Drive Columbia, SC 29210 (803) 744-0302 www.businessdevelopment.org
SC Community Loan Fund	Loans available from \$50,000 up to \$1 million; technical assistance also offered	Loans are available for financing projects that provide housing, access to food and essential services, attract businesses, employ community members, and stimulate economic activity.	South Carolina	Terms and conditions vary	160 E. St. John St Spartanburg, SC 29306 (864) 208-7864 www.sccommunityloanfund.org

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ANGEL INVESTORS	VentureSouth	VentureSouth is one of the largest angel investment groups in the U.S., developing and managing angel groups and funds comprised of 200+ accredited investors across the Southeast. The Group Manages 13 different Angel Investor groups and 2 Angel funds across SC and Western NC.	Generally high growth and technology-based companies that have been in operation for less than two years and are at the point of "going to market" (after validation of the initial idea but before significant revenue)	13 different geographically focused Angel Investor Groups: (1) Upstate Carolina Angel Network (Upstate SC), (2) Capital Angels (SC Midlands), (3) Asheville Angels, (4) Spartanburg Angels, (5) Venture South Charleston, (6) Electric City Angels (Anderson SC), (7) Central Savannah River Angels (Aiken/Augusta area), (8) Carolina Tech Angels (Rock Hill SC area), (9) VentureSouth Charlotte, (10) Salt Marsh Angels (Beaufort, Bluffton, Hilton Head area), (11) VentureSouth Piedmont (Greensboro, High Point, Winston Salem NC area), (12) Grand Strand Angels (Myrtle Beach area), (13) Tiger Angel Network (Clemson University Connected investors/initiatives).	Equity investment terms vary with each agreement.	411 University Ridge, Suite 211 Greenville, SC 29601 paul@venturesouth.vc Web: venturesouth.vc (Note: visit the VentureSouth website to access information on each individual angel investor group and fund).
	Swamp Rabbit Angels	Provides seed capital funding for startups and early stage companies and mentorship, industry expertise, and operations best practices.	Technology companies that include a manufacturing or engineering requirement with a solid business plan that is beyond the concept stage	Businesses within 3-4 hours drive of Greenville	Equity investment terms vary with each agreement	411 University Ridge, Suite B-8 Greenville, SC 29601 (864) 751-4862 www.facebook.com/swamprabbitangels/
	Charleston Angel Partners (CHAP)	Angel capital generally \$200,000 - \$300,000 in a funding round of \$1-\$2 million	Generally high growth and technology-based companies	Invests in For-profit businesses in Southeast only	Equity investment terms vary with each agreement	794 Navigators Run Mt. Pleasant, SC 29464 (843) 881-5623 www.chapsc.com
PRIVATE EQUITY/VENTURE CAPITAL	WJ Partners	Investment law firm seeking to invest in profitable lower middle-market companies throughout U.S. with a concentration in the Southeast.	Focus on lower middle-market transactions, targeting companies with greater than \$1 million in EBITDA.	Nationwide with a concentration in the Southeast.	Equity investment terms vary with each agreement. Significant expertise in following industries: Professional Services, Consumer Products/Services, Industrial Services, Specialty Finance	100 Dunbar Street, Suite 202 Spartanburg, SC 29306 (864) 594-5709 www.wjpartners.com
	Alerion Ventures	Alerion Ventures is an evergreen venture capital firm focused on early-stage investments in scalable startups. Based in Charleston, SC, Alerion partners with entrepreneurs throughout the Southeast.	Target companies are capital-efficient and are targeting markets that allow for substantial scale and ROI. Primary areas of interest include energy efficient technologies, enterprise software, technology enabled	Southeast U.S. with preference for SC, NC and GA.	Alerion will first consider an investment once a company has achieved initial market and revenue traction following proof-of-concept including functional product development.	105 Broad Street Charleston, SC 29401 (843) 637-3634 www.alerion.ventures
	Azalea Capital	Azalea Capital is a private equity firm which invests in lower middle-market companies with revenues of \$10 million to \$100 million to facilitate management buyouts, business recapitalizations and growth plans.	Manufacturing, Business Services and Value-Added Distribution with a special interest in: Aerospace, Consumer Packaged Goods, Healthcare, and Energy and Industrial Services.	Southeastern U.S	Minimum \$10 million Annual Revenues; Southeastern U.S. Preference	One Liberty Square 55 Beattie Place, Suite 1500 Greenville, SC 29601 (864) 235.0201 www.azaleacapital.com
	Capital A Partners	Venture capital firm focused on early-stage investments and scalable companies.	Focus on B2B technology in the industrial, software, healthcare and energy sectors, as well as consumer life enhancing technologies.	Capital A Partners is based between NYC, Charleston and Stockholm with an extended team in Helsinki, Atlanta and Silicon Valley. Invests throughout the U.S., Europe and Israel.	Contact organization for terms and conditions	Charleston, SC http://www.capitalpartners.com/

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PRIVATE EQUITY/VENTURE CAPITAL	The Capital Corporation	Guide clients in selling businesses, acquiring businesses, and/or securing capital. Niche in representing lower mid-market firms with revenues between \$10-\$100 Mil.	Expertize in over 40 industry segments	International	Contact organization for terms and conditions	8400 Villa Road Greenville, SC 29615 (864) 672-8400 www.thecapitalcorp.com
	Ranger Aerospace	Aerospace services investor company, value added partner for growing aviation and aerospace industries.	Aerospace and aviation companies with revenues above \$10 million or EBITDA above \$2 million; must be consistently profitable; must have strong management; good strategic fit with Ranger objectives and other Ranger operations.	Nationwide	Contact organization for terms and conditions	128 Millport Circle, Suite 200 Greenville, SC 29607 (864) 329-9000 www.rangeraerospace.com
	Sandlapper Capital	Source funds for start-up, recapitalization, expansion, Collection, Analysis, and Evaluation of Data, Underwriting	Real Estate, Oil & Gas Businesses, Equipment, Tax Credits	Nationwide	Contact organization for terms and conditions	800 E. North St., 2nd Floor Greenville, SC 29601 (866) 502-5372 www.sandlappercapital.com
	SC Launch!	Public-Private program of the SCRA that provides investments, grant opportunities, mentoring and support to early stage tech companies in SC.	Professional expertise business counseling, commercialization, financial assistance. Loan and equity financing for business start-up and growth	South Carolina	SC Companies in program: (1) closely aligned with Advanced Materials/Mfg, I.T. and/or Life Sciences, (2) have high impact/scalable business model, (3) have protected I.P.	1000 Catawba Street Columbia, SC 29201 (843) 760-3280 www.sclaunch.org
	Thornblade Capital	Private equity investment and advisory firm	Small businesses with sales revenues between \$3 and \$50 million. Preferred industries: manufacturing, business & professional services, consumer products & services, industrial services, specialty finance, and telecommunications	Preference for companies located in southeastern US		220 North Main Street (NOMA Tower) Suite 521 Greenville, SC 29601 (864) 551-1079 www.thornbladecap.com
	WaterMark Advisors	Investment Banking Firm specializing in mergers/acquisitions, private placement financing transactions,valuations, capital raising, and more.	Specialize in mergers/acquisitions, private placement financing transactions,valuations, capital raising, and more.	Nationwide		531 South Main Street, Suite ML-9 Greenville, SC 29601 (864) 527-5960 www.watermarkadvisors.com
ASSET BASED FINANCING	AR Funding	Invoice factoring to high-growth companies that depend on working capital funding to drive their success.	Start-ups to established companies with up to \$60 million in annual sales. Our leading industries include: Trucking, Security, Staffing, Manufacturing, Wholesale/Distributors, and Government Contracting	Nationwide	Advance Rate as high as 90%. Fees based on # of days the invoice is outstanding from day of funding to collection date. Other programs are available if qualified. AR Funding does not require long-term contracts with clients.	126 Millport Circle, Suite 100 Greenville, SC 29607 (864) 250-2107 www.arfunding.com info@arfunding.com
	Capital Business Funding	National factoring: offers 65% to 90% of asset value up front with reliable invoice factoring services and accounts receivable factoring service	Our factoring services can help your company's cash flow problems. CBF can give you immediate access to cash.	Nationwide	Priced on an individual basis. Fees usually range from 1.5% to 3.5% of the gross value of the invoice.	809 East Main Street Spartanburg, SC 29302 (864) 583-4000 www.cbfunding.com mldon@cbfunding.com
	Magnolia Financial	Accounts Receivable Financing, Purchase Order Financing and Asset-Based Lines of Credit	Manufacturing, service, staffing, distribution, wholesale, communication, pharmaceutical, printing, telecommunication and transportation companies	Southeastern U.S.	Priced on an individual basis.	187 West Broad St. Spartanburg, SC 29306 (864) 699-8178 www.magfinancial.com msmith@magfinancial.com

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INCUBATORS	e-Merge @ The Garage	The City of Anderson Economic Development Division operates an entrepreneurial accelerator/incubator to provide physical space and a variety of business support services with the goal of launching successful local businesses.	e-Merge consists of business accelerator programs available to start-up or existing businesses and even students in order to promote successful entrepreneurship	The City of Anderson	Application requirements vary based on the entrepreneurial support service desired.	102 N Murray Ave. Anderson, SC 29624 (864) 231-2601 www.emergeanderson.com mthompson@cityofandersonsc.com
	GreenHouse @ the George	The GreenHouse leadership works with startup companies to match resources that strengthen and launch knowledge-based businesses in the Spartanburg area.	Leadership assessment, advising and training; Business structure development training; Mentoring; Matching with local resources, and much more	Spartanburg County	Program fees range depending on the companies' stage of growth, funding received, need for office space and number of founders participating in the program.	160 E. St. John St Spartanburg, SC 29306 (864)503-5656 www.greenhouse@uscupstate.edu
	Nasha Lending	CO.STARTERS program provides education to entrepreneurs and helps them apply fundamental principles for starting a business		South Carolina	Terms and Conditions vary based on loan type	8 Lois Avenue Greenville, SC 29611 (864) 501-4062 www.nashalending.org
	NEXT Greenville	NEXT offers three unique facilities in Greenville, SC which host innovators, entrepreneurs, manufacturers - the people working to make the Upstate a center for successful and fast-growing companies.	Entrepreneurial, tech-innovated firms - ranging from R&D to high impact manufacturing. Sites include NEXT Innovation Center, NEXT on Main, and NEXT Manufacturing.	Greenville and Upstate region	Application and contractual agreements through NEXT.	411 University Ridge Greenville, South Carolina 29601 864-751-4845 info@nextsc.org Website: nextsc.org
	Oconee Business Center	The Oconee Business Center is an incubator designed to support start-up and early stage businesses. The OBC is operated by the Tri-County Entrepreneurial Development Corporation, in partnership with the Oconee Economic Alliance.	Physical space, expert mentorship, and business planning assistance for firms with potential to create jobs in the Oconee, Anderson and Pickens Tri-County area.	The Tri County area of Oconee, Pickens and Anderson Counties	Access to incubator program through application process	104 Browns Square Drive Walhalla, SC 29691 (727) 422-4459 deldridge1940@charter.net investoconeesc.com
	Spartanburg Community College – Center for Business and Entrepreneurial Development	A primary resource for business development at SCC, The Center - soon to be known as Spark Center SC, is an invaluable tool to help entrepreneurs and businesses launch, build, expand, and reorganize.	The Center provides the most valuable resource required by any new or expanding business – SPACE. With more than 363,000 square feet, it allows for flexibility in design to suit the needs of the individual clients.	Spartanburg County	Arranged individually between the client company and Spartanburg Community College Incubator. Business clients consent to locate their permanent facility in Spartanburg County.	1875 East Main Street Duncan, SC 29334 (864) 592-6200 www.sccsc.edu/Center/
PROFESSIONAL CONSULTATION SERVICES	Appalachian Council of Governments ("InfoMentum" Program)	Economic development data service provider for SC Upstate and beyond. Demographic, Market, and Economic Data/Analysis; GIS, Planning, & Grant Support for Economic Development.	Market Data, Research, and Mapping for Business Planning and Special Projects	All SC counties served by the Appalachian Council of Governments, the SC Upstate Alliance, the Catawba Council of Governments, and the Upper Savannah Council of Governments.	Primary clientele are county and regional economic developers who pay annual subscriptions. Special Research and Analysis provided to private sector for an hourly rate. Call or e-mail to discuss scope of project.	30 Century Circle Greenville, SC 29607 (864) 242-9733 bferguson@scacog.org www.infomentum.org
	Clemson University Research Foundation (CRF)	Manages the process of moving Clemson's hundreds of innovative technologies from the laboratory into commercial markets ("technology transfer).	Services in patent protection, marketing, education, material transfer, license negotiation, and providing support for Clemson inventors and entrepreneurs.	South Carolina	Beneficiaries are those developing cutting edge research and innovation through or in partnership with Clemson University.	91 Technology Drive Anderson, SC 29625 www.clemson.edu/curf
	Cleys Associates	Board Advisory/fractional CFO to small businesses	Companies from start up to \$50 million in revenue	Greenville & Spartanburg Counties		Richard Cleys rpcleys@gmail.com
	MBDA Business Center-Columbia, SC	MBDA is an agency of the U.S. Department of Commerce which promotes the growth and global competitiveness of Minority Business Enterprises (MBEs) by offering strategic deal-making and business consulting services.	MBDA works throughout the Nation to link minority-owned businesses with the capital, contracts, and markets they need to grow, advocating and promoting minority-owned business with elected officials, policy makers, and business leaders.	South Carolina	Fees based on the annual gross receipts of the business.	1515 Richland Street Columbia, SC 29201 (803) 743-1154 www.mbda.gov

PROFESSIONAL CONSULTATION SERVICES

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SCORE, Piedmont Chapter	SCORE, or the Service Corps of Retired Executives, is a team of retired executives who share their wealth of knowledge with aspiring entrepreneurs. Business counseling to prospective and established small businesses, including various on site and video workshops	Assists individuals with startup plans, reviews existing business plans and offers full range of small business counseling sessions	Upstate Chapter of this reputable national organization.	No cost for counseling service	300 East Washington Street Greenville, SC 29601 (864) 271-3638 piedmontscore.org
SC Small Business Development Center (SBDC).	Comprehensive, free and low-cost small business consultation services from university affiliated business consultants.	Assists with business planning, financial preparation, government contracting, market analysis and strategic planning.	Multiple university-affiliated offices covering the entire SC Upstate and beyond. Open to all small businesses. General interaction is through seminar events and one-on-one counseling. For full map of SBDC area offices, visit www.scsbdc.com .	Client should have a first draft of a business plan at a minimum for start-up consulting services.	Greenville Area SBDC 1 North Main Street Greenville SC 29601 864.370.1545 clemsonsbdc@clemson.edu
					Clemson Area SBDC Clemson University 413 Serrine Hall Clemson, SC 29634 864.710.4717 bennys@clemson.edu
					Greenwood Area SBDC 430 Helix Rd Greenwood, SC 29646 864.941.8092
					Spartanburg Area SBDC Spartanburg Community College - Tyger River 1875 East Main Street, Suite#4 Duncan, SC 29334
South Carolina Women's Business Center	Business coaching, training workshops, and networking opportunities for female entrepreneurs	Free business coaching for a wide range of business types after participating in required webinars.	South Carolina; office located in Charleston, but phone, email, and video chat consultations are available	No cost for coaching services	129 Cannon Street Charleston, SC 29403 (864) 763-7333 www.c4women.org
Tri-County Entrepreneurial Development Corporation (TCEDC)	The purpose of the Tri-County Entrepreneurial Development Corporation (TCEDC) is to assist local entrepreneurs in taking their ideas from concept to reality, from garage office to Main	Assists with business planning, financial preparation, government contracting, market analysis and strategic planning	Open to all small businesses and entrepreneurs in the Anderson, Pickens and Oconee Counties. General interaction is through seminar events and one-on-one	No cost for counseling services.	528 By Pass 123, Suite G Seneca, SC 29678 (864) 638-4210 http://investoconeesc.com/business-
Upstate SC Alliance	Regional Economic Development Organizations that markets and recruits business to the 10-county SC Upstate on a global level.	Business prospect lead generation for economic developers throughout the SC Upstate. Also conducts and publishes cutting edge economic research for the region and markets it globally.	The Counties of Abbeville, Anderson, Cherokee, Greenville, Greenwood, Laurens, Oconee, Pickens, Spartanburg and Union.	Annual investments into the Upstate SC Alliance are made by local economic developers and businesses of all varieties in order to invest in the region's economic growth.	124 Verdae Boulevard #202 Greenville, SC 29607 (864) 283-2300 www.upstatescalliance.com
Concepts to Companies	Concepts to Companies partners with strong academic researchers and other technologists who have compelling business ideas but do not have the experience or the desire to startup companies alone.	Objective is to deliver venture capital returns to investors while managing risk through a portfolio of startups.	South Carolina	Professional consultation fees determined on a case-by-case basis.	PO Box 27162 Greenville, SC 29616-2162 (864) 561-6609 www.conceptstocompanies.com

PROFESSIONAL CONSULTATION SERVICES

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Michelin Development Upstate	Access to independent advice from in-house expertise not including legal, website, insurance or engineering advice	Social and/or economically disadvantaged businesses in all business sectors, new, start-up, or existing w/ 100 employees or less	Abbeville, Anderson, Cherokee, Greenville, Greenwood, Laurens, Oconee, Pickens, Spartanburg, and Union Counties	Financial Literacy Classes required.	NEXT Innovation Center 411 University Ridge, Suite B7 Greenville, SC 29601 (864)751-4808 www.michelindevelopment.com
South Carolina Manufacturing Extension Partnership	SCMEP is a private, non-profit group that consults SC manufacturers, providing innovative strategies and solutions. An affiliate of the National Institute of Standards and Technology, SCMEP operates under the US Department of Commerce to promote innovation/competitiveness.	Strategic, hands-on, partnering approach to help South Carolina companies improve their competitiveness, performance, and profitability in today's increasingly demanding global economy.	South Carolina	Terms and conditions vary depending on scope of project.	37 Villa Rd, Suite 500 Greenville, SC 29615 (864) 288-5687 www.scnep.org
TAO Life Sciences	Focus on demonstrating proof-of-concept for new life science innovations in less than a year. Brings innovations to market by applying expertise of development partners, intellectual property collaborators, and clinical network.	Applies its expertise to develop prototypes, demonstrate clinical proof of concept, and secure financial exits for our innovations.	Southeastern U.S	Terms and conditions vary depending on scope of project.	200 Patewood Drive Suite C400, Office 4137 Greenville, SC 29615 (678) 592-3447 www.taolifesciences.com